



# EBITDA EXCELLENCE: UNLOCK YOUR SAVINGS POTENTIAL . . .

## about us

Centroid is a cloud service and technology company that provides Oracle enterprise workload consulting and managed services across Oracle, Azure Amazon, AWS, GCP, and private cloud. From applications to technology to infrastructure, Centroid's depth of Oracle expertise and breadth of cloud capabilities help clients modernize, transform, and grow their business to the next level.

Embedded in our DNA is a relentless pursuit to help you succeed. Through our unparalleled understanding of Oracle, complete service offerings, and dedicated technology experts, we go beyond the surface of business and technology to help you accomplish your goals.

## services

- Digital Transformational Services
- Consulting Services
- Managed Services

## Unlocking Hidden Value & Cost Savings in Your Business with Centroid's EBITDA Analysis

In today's technology-driven world, understanding your financial performance and making informed decisions are vital for your organization's sustainable growth, profitability, and staying ahead of the competition. We understand that managing financial performance is a complex task, one that involves comprehending the intricacies of technology investments and demands a deeper, data-driven understanding to assess their impact on the bottom line.

## The Mastery Behind our EBITDA Analysis Solution

Most organizations currently face two challenging decisions: either laying off valued employees or cutting operational expenses. Centroid's technology-driven EBITDA Analysis was specifically developed for our customers to address these systemic issues and effectively reduce the increasing tech debt throughout the organization. Given that internal teams are primarily responsible for day-to-day operations, it is crucial for the CFO and CIO offices to seek an external perspective. We empower Chief Officers to make decisions on real-time possibilities while navigating the risk of a transitional phase. It's **NO RISK** and a guaranteed road to cost savings!



## Our Three Phased Approach

### 1. What is Running?

A high percentage of executives lack real-time accurate data to support their decisions.

### 2. Can OCI do it better for less?

See how OCI's advantages change the Architectural needs.

### 3. How much does it cost me to get there?

Perceived transition cost and complexity kill all deals.

## Starting with an Accurate Data View into Future Cost Savings

In our experience, we've seen that major hyperscalers can sometimes have a limited mindset and approach to locking customers in. How do MY solutions solve YOUR problem? Once the problem is solved, it's time to make the jump, right? **WRONG.**

Just because a bill comparison shows value, doesn't mean your transitional time will not disrupt the perceived value. Our methodology is focused on a holistic approach that allows customers to make more accurate and informed decisions while still impacting the bottom line.

## How We Are Different: Expertise & Proof of Success

Investing in **Centroid's EBITDA Analysis Technology Solution** is an investment in the future of your business. We are committed to helping you unlock the full potential of your technology investments, driving EBITDA growth and long-term success. It's time to leverage the power of data for extensive cost savings upfront and secure the financial health of your organization in the future.

**Ready to take your financial analysis to the next level?** Contact us today for a personalized demonstration of our unique and proven methodology that has benefited numerous customers. We will show you how data-driven insights can transform your business.

## key benefits

- **Enhanced Financial Visibility:** Gain a clear picture of how your technology investments are impacting your financial performance. Understand which technology assets are contributing to EBITDA growth and which may need optimization.  
**RECEIVE SIGNIFICANT COST SAVINGS UPFRONT.**
- **Risk Mitigation:** Identify potential risks associated with technology investments early on. This allows you to proactively address issues, protect your EBITDA margins, reduce operations, and increase shareholder price.
- **Optimized Resource Allocation:** Allocate your resources effectively by pinpointing areas where technology investments can drive the most significant EBITDA improvements.
- **Strategic Decision-Making:** Make data-driven decisions regarding technology investments, acquisitions, or divestitures, aligning them with your business's overall strategy.
- **Competitive Advantage:** Stay ahead of competitors by leveraging technology EBITDA analysis to identify emerging trends and seize growth opportunities.

## getting started

Leverage our expertise, methods, analysis, tools, and processes across customer implementations within diverse industries and geographies. Our professional, and expert team makes you successful every step of the way.

# centroid

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