Oracle SCM Cloud: Order-to-Cash

Increase Revenue and Margin, Ensure Customer Satisfaction, Reduce Fulfillment Errors and Cash-to-Cash Cycle Time
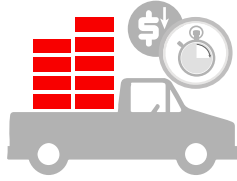
With order channels multiplying, supply chains growing more complex, and customer expectations increasing, fulfilling orders consistently and efficiently—while meeting customer demands—is harder than ever. Using modern technology and applications, it's time to reimagine your order-to-cash process.

THE PRESSURE IS ON

The Peerless Group surveyed senior supply chain executives in manufacturing organizations worldwide. Their top priorities:

Increasing per-order profit

Fullfilling more orders more quickly at lower cost

Improving customer service

THE DILEMMA

… yet some companies hesitate to invest in either:

on-premise order management or fulfillment systems thanks to high upfront costs and lengthy deployment times
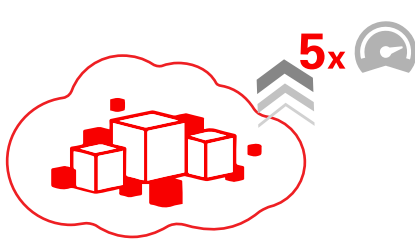
Or

cloud solutions due to security or performance concerns

THE FACTS

87%
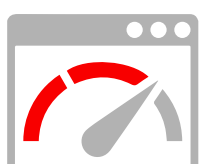**87%** of organizations are using a public cloud in some form

5x
The global cloud computing industry is growing **5 times** faster than the global IT industry

1/3 of all data will exist in or pass through the Cloud by 2020

HOW ORACLE CAN HELP

Choose a practical path to the cloud. Oracle provides a fully secure cloud alternative for manufacturing functionality and more so you can focus on your growing business and get the most out of your innovation:

Deploy fast

Save your IT resources

Protect your IP

…without IT complexity
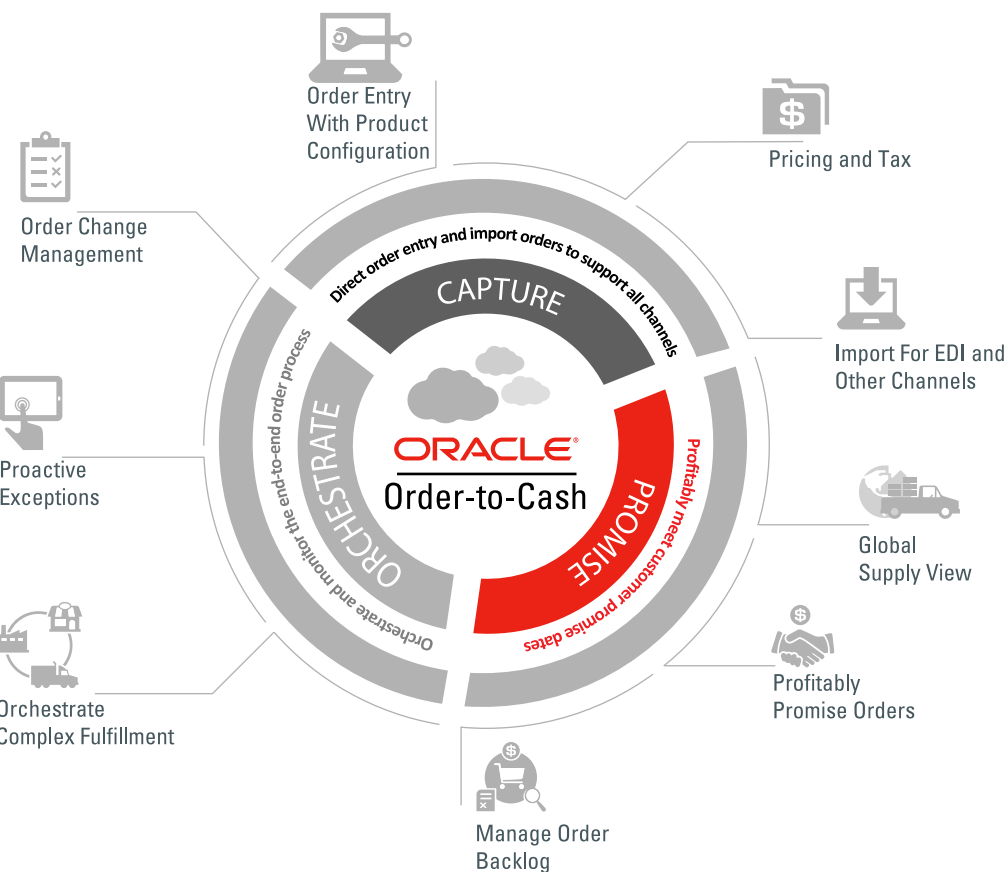
Leave the daily IT management to Oracle and gain:

Time and cost savings with the Oracle Cloud

Security backed by world-class Oracle technology

ORACLE SCM CLOUD: ORDER-TO-CASH

Oracle's order-to-cash solution offers comprehensive integrated inventory, manufacturing, procurement, finance, CPQ and commerce to simplify and improve order-to-cash business processes.

Order Entry With Product Configuration

Pricing and Tax

Order Change Management

Import For EDI and Other Channels

CAPTURE

ORACLE Order-to-Cash

Global Supply View

Proactive Exceptions

PROMISE

Profitably Promise Orders

Orchestrate Complex Fulfillment

Manage Order Backlog

Capture
Create and price new or return orders including those with services and complex configured items. Enforce rules when revising or cancelling them. Import orders from other channels

Promise
Identify the best source of supply, schedule complex fulfillment activities and manage backlog. Look into global inventory as well as planned availability and pick the most profitable option
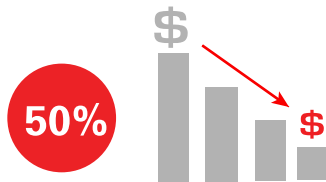
Orchestrate
Manage fulfillment processes across partners and systems. Pre-seeded process to get you started with easy tools to modify them and add more. Proactively monitor and resolve exceptions

ORACLE CUSTOMERS

Oracle has been offering applications in the Cloud for over a decade and is committed to being the world leader in Cloud solutions. Our customers' results speak for themselves:
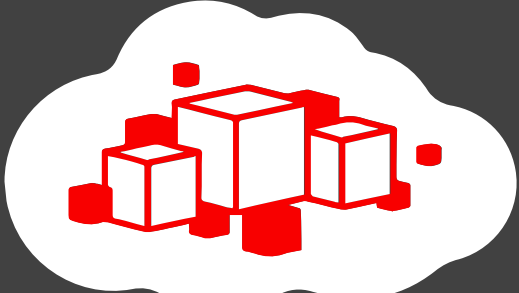
25 million
Users rely on Oracle Cloud every day

50%
Cost reduction

90% Faster
Deploy applications

BUSINESS IS MOVING FAST. WILL YOURS KEEP UP?

Oracle Order-to-Cash

Secure. Flexible. Modern.

Learn more: https://cloud.oracle.com/home

Increase Revenue and Margin

Ensure Customer Satisfaction

Decrease Fulfillment Errors and Time to Market

ORACLE