

# High Performance Technology Solutions



The importance of your IT is growing daily. So is the difficulty of finding the right personnel to handle the increasingly complex systems that keep it running smoothly. At Centroid, we provide more than the right solutions to handle your traditional development and maintenance needs. We deliver the results you demand and increase the performance of your entire organization.

## Providing better benefits with performance guarantees

From our beginnings a decade ago, we have worked closely with senior executives across industries to address their most critical business objectives through our selective application outsourcing approach. Our services go beyond traditional development and maintenance—we help your organization achieve high performance.

Because we provide a highly experienced and geographically closer staff, we offer faster results using fewer people, which saves you money even over our offshore competitors.

### Top Reasons to Outsource

- ▶ To control costs over time (source: Gartner)
- ▶ To increase the quality of service delivery (source: Gartner)
- ▶ To gain access to highly skilled workforce with new capabilities (source: Gartner)
- ▶ To develop commercial quality IT service agreements for the business

### Top Reasons for Failure

- ▶ Communication: Cultural and language barriers (source: Accenture)
- ▶ Lack of understanding of key business priorities (source: Standish Group)
- ▶ Poor project management (source: Standish Group)
- ▶ High turn-over rates (source: Gartner)

### How We Measure Up

- ▶ Our highly talented workforce enables us to deliver higher service levels with fewer people resulting in real cost savings. Typical cost savings is 10% over our offshore competitors.
- ▶ Our staff exceeds industry average experience levels with more than 10 years experience.
- ▶ We guarantee service levels.

### How We Insure Your Success

- ▶ We offer geographical proximity and cultural similarity resulting in easier access and better communication.
- ▶ We mitigate risks to key business objectives with best of breed governance, skills, and methods.
- ▶ We invest continuously to attract and retain top industry talent.

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